

## Challenge

- Collaboration between groups on pre-sales processes
- Workflow automation for the many processes in pre-sales for tracking and approvals
- Single database of client information
- Project tracking and insight

## Our Role

- Corporate intranet, collaboration, CRM, project tracking including integration to accounting application for budget tracking.
- Extensive use of BCS to allow for integration of remote data into SharePoint.
- Consulted on full service hosting and system configuration.
- Heavy consultation on how to utilize SharePoint to achieve business process improvement

## Benefits

- Management, Sales, Project Managers and Customer Care all have one secure tool to utilize to collaborate, inform and make decisions.

## Technology Used

- SharePoint 2010
- External Hosting Solution

## SharePoint 2010 Corporate Intranet

